

# S&P Global

# **DC Plan Overview**

May 2023



By the end of this session you will get a better understanding of S&P Global's DC Plan and how it fits into the bigger picture by:



Getting to know the relevant Philippines laws and regulations



Understanding the benefits offered under your DC Plan



Introducing your plan partners: BPI and Zalamea



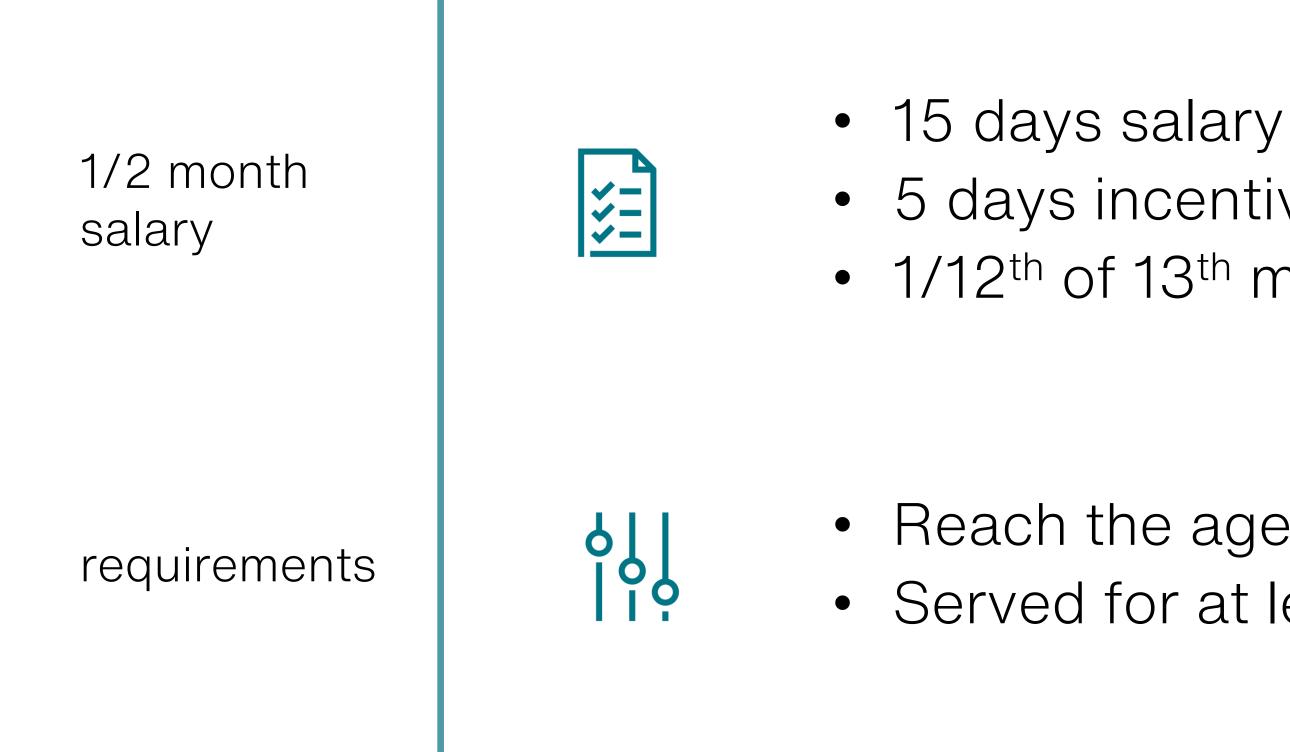




# **Philippine Retirement: Understanding the law**



## **Republic Act 7641** Mandatory Retirement Benefit

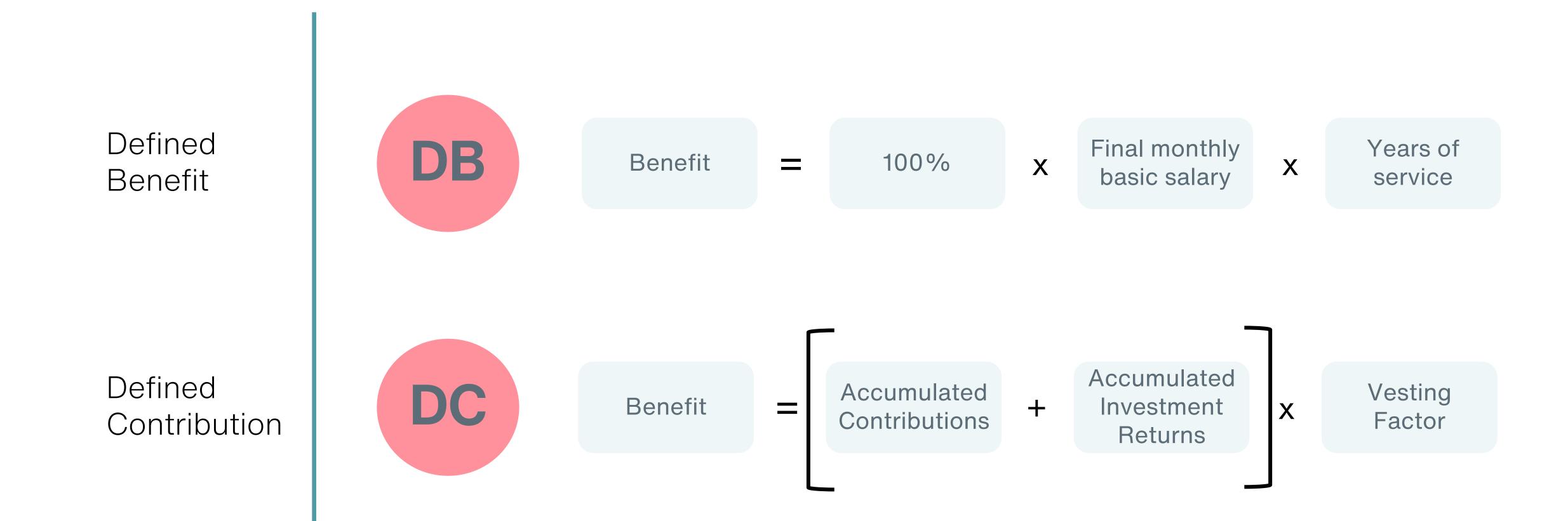




• 5 days incentive leave 1/12<sup>th</sup> of 13<sup>th</sup> month pay

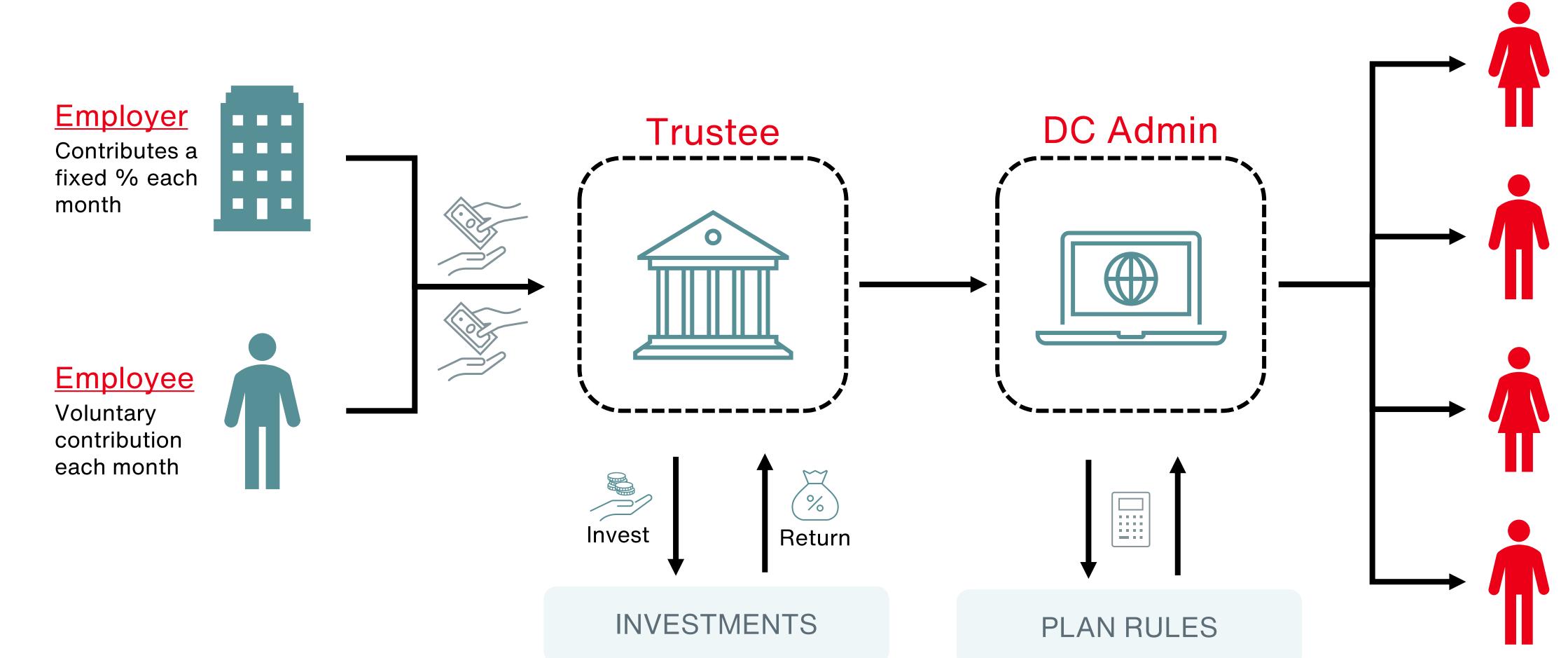
 Reach the age of 60 but not more than 65 years old • Served for at least 5 years

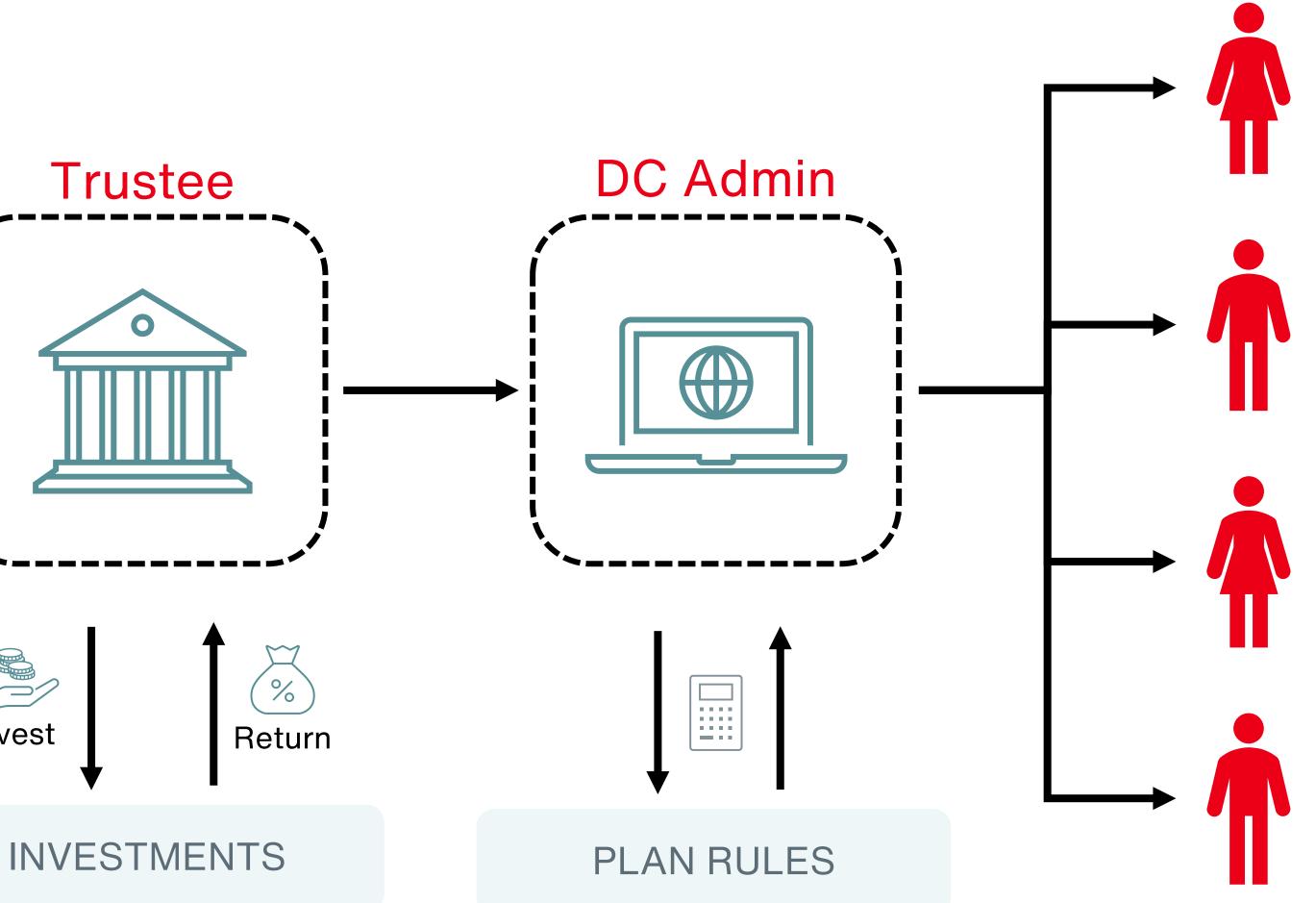
### **Types of Retirement Plans** DB vs. DC





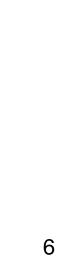
### **Defined Contribution** How does it work?













# Your Plan Your Benefits



### Your Defined Contribution Plan S&P Global Philippines



Monthly employer contribution to your Pension account is based on your <u>total gross salary</u>



Plan effectivity : 1 June 2023

Membership Eligibility : upon effective date or regularization



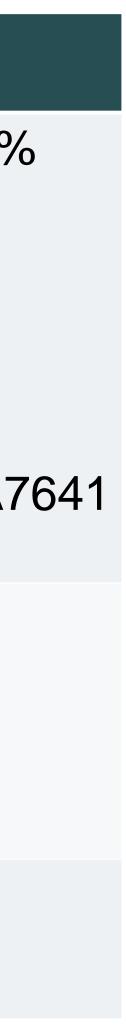


Maximum voluntary contribution of your <u>total net salary</u>



BENEFIT	ELIGIBILITY	BENEFIT FORMULA
Normal Retirement	Normal = 60 years of age Late = up to 65 years of age	<ul> <li>a) Employee contribution = 100%</li> <li>PLUS</li> <li>b) The higher of: <ul> <li>100% of DC Balance or</li> <li>Retirement pay under RA76</li> </ul> </li> </ul>
Late Retirement	Team member may serve the company beyond age 60 years old on a case-to-case basis with consent from both the team member and the Company	Same as <b>Normal Retirement</b> Benefits
Early Retirement	At least 50 years of age <b>AND</b> at least 10 years of credited service	Same as <b>Normal Retirement</b> Benefits





BENEFIT	ELIGIBILITY
Disability	Team member must be permaned disability or due to sickness, as a competent registered physician ( Department of Labor and Employ Philippines) appointed by the Co
Death	Beneficiaries shall be entitled to death caused by self-inflicted inju-

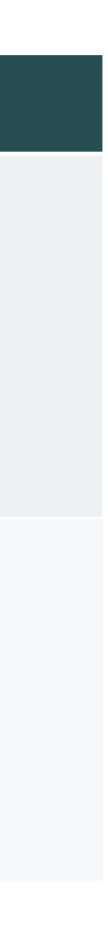


### **BENEFIT FORMULA**

ent total incapacity or determined by a (as defined by the cyment of the ompany

# Same as Normal Retirement Benefits

benefits EXCEPT for Same as Normal Retirement juries Benefits



# BENEFIT ELIGIBILITY

Voluntary Resignation Employee must render at least 5 years of continuous service



BEN	EFIT	FOR	MULA
	_		

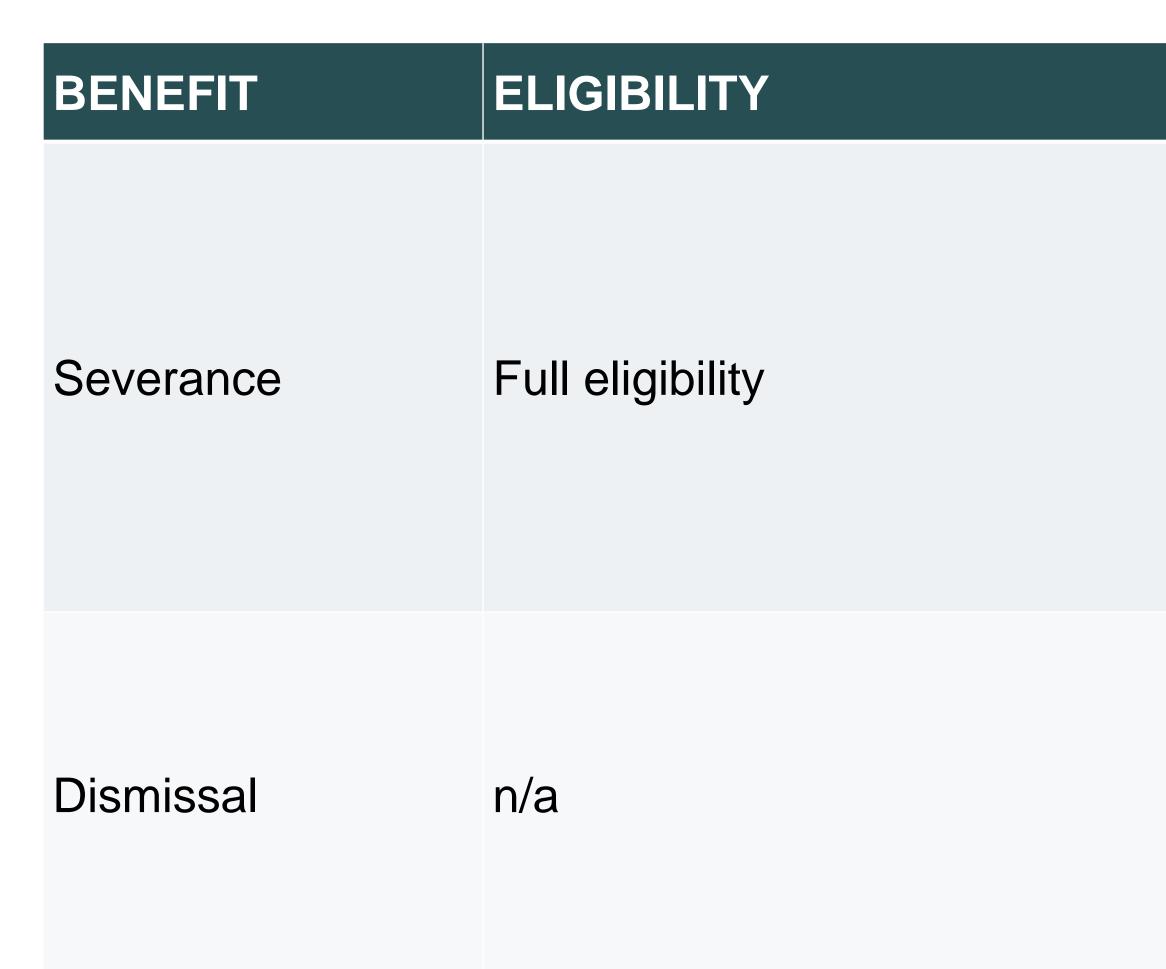
a) Employee contribution = 100%

### **PLUS**

b) Employer contribution as per the vesting table below

Years of Service	Percentac
Less than 5 years	0%
5 but less than 6	50%
6 but less than 7	60%
7 but less than 8	70%
8 but less than 9	80%
9 but less than 10	90%
10 years and over	100%







### **BENEFIT FORMULA**

a) Employee contribution = 100%

### **PLUS**

b) The higher of:

- 100% of DC Balance or
- Retirement pay under RA7641

Employee contribution = 100%





# Your Plan Partners



## **BPI Wealth** Who we are



- structure



• The largest trust corporation in the country that began operations in February 1, 2017 with more than 60 years of trust and investment management experience

• An entity authorized by the Bangko Sentral ng Pilipinas (BSP) to engage in trust and other fiduciary services

• A corporation with its own capital and management

 Has its own Board of Directors directly responsible for proper administration and management of its trust and other fiduciary businesses

# **BPI by the numbers**

# **BILLON** Assets under Management



Investment and trust experts and support personnel

\* as at December 2022



Proprietary & Confidential



### **PRODUCT DELIVERY**



Multi-strategy approach



### SCALE AND SCOPE

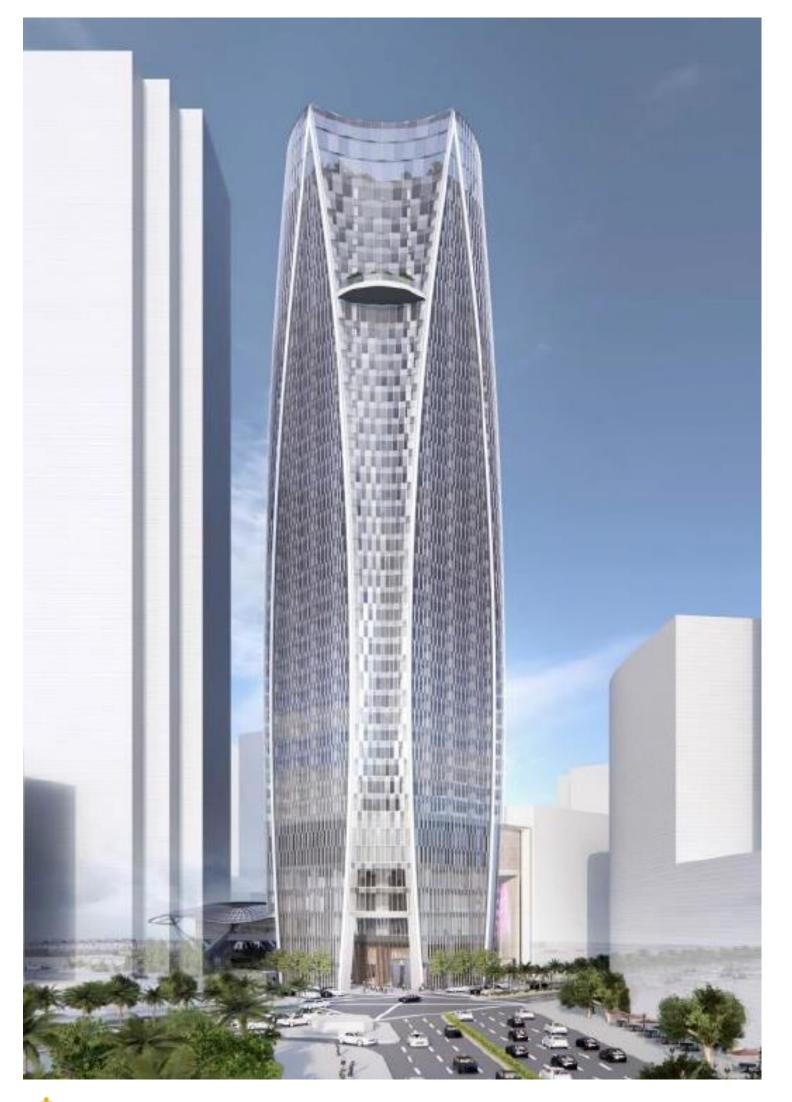
50

112

Industry market share

Individual and Institutional clients

# **Investment Philosophy**

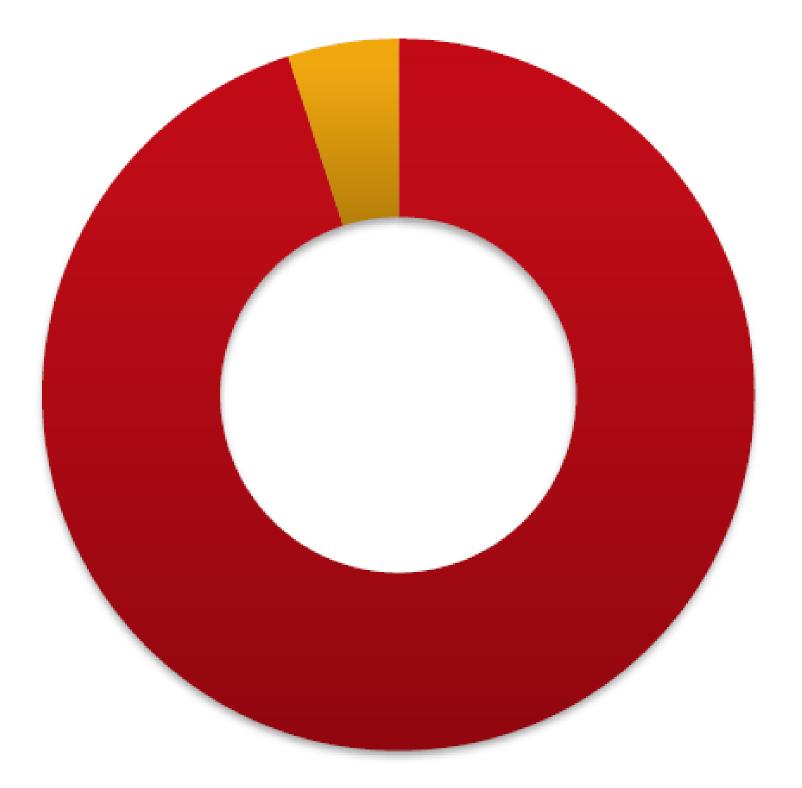


# Long term focus Value orientation Risk management



Proprietary & Confidential

### **S&P Retirement Fund** Strategic Asset Allocation



Domestic Fixed Income 95% Domestic Equities 5%



Asset Class	Benchmark	Range
DFI	BPI Gov't Bond 1-5 Yr Index	90-100%
DEQ	PSEi	0-10%
MM	_	0-40%

# **Multi Awarded Performance**



2022 Best Managed Fund of the Year BPI Invest Global Equity Fund-of-Funds

2021 Best Managed Fund of the Year BPI Invest Global Equity Fund-of-Funds Odyssey Philippine Dollar Bond Fund

2020 Best Managed Fund of the Year BPI Global Equity Fund-of-Funds

2019 Best Managed Fund of the Year BPI Global Equity Fund-of-Funds BPI Balanced Fund

2018 Best Managed Fund of the Year BPI Global Equity Fund-of-Funds

2017 Best Managed Fund of the Year BPI Global Equity Fund-of-Funds

2016 Best Managed Funds of the Year Odyssey Peso Bond Fund Odyssey Philippine Dollar Bond Fund Odyssey Diversified Capital Fund



THE ASIAN BANKER

2016 Wealth Management of the Year





2021 Asset Management Company of the Year -Highly Commended

2020 Asset Management Company of the Year – Highly Commended

2019 Asset Management Company of the Year -Highly Commended

2017 Asset Management Company of the Year

2011-2016 Asset Management Company of the Year -Highly Commended

2010 Best Wealth Management House in the Philippines





2007-2014, 2018 Trusted Brand Investment Fund Category

2018 Best Wealth Management Provider - Philippines



- 2022 Best Asset Manager Philippines
- 2020 Best Asset Manager Philippines
- 2020 Best Asset Manager Philippines
- 2019 Best Asset Manager Philippines
- 2018 Best Asset Manager Philippines
- 2017 Best Asset Manager Philippines



2022

Best Overall Asset and Fund Manager Best Asset Manager (Money Market Funds) Best Asset Manager (Equity and Fixed Income Funds)



2021-2022 Best Overall Asset & Fund Manager in the Philippines

2022 Best Asset Manager-Philippines Equity & Fixed Income Funds

2019-2020, 2022 Best Asset Manager-Philippines Money Market Funds

2020 Best Fund with the Optimal Information Ratio BPI Invest Money Market Fund

2019 Best Asset Manager-Philippines Money Market and Balanced Funds

2019 Best Fund with the Optimal Information Ratio Odyssey Asia Pacific High Dividend Equity Fund

2016-2018, 2020 Best Asset and Fund Manager in the Philippines



2018 Certification to the Asset Manager Code



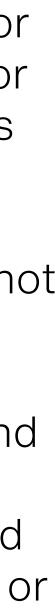
# **Important Notice and Risk Factors**

The views expressed in this presentation by BPI Wealth A Trust Corporation (BPI Wealth) are strictly for information purposes only This presentation does not endorse nor constitute an offer, recommendation, or a solicitation to buy or sell any product, security, fund, instrument or currency referred to in this presentation Before acting on any advice or recommendation in this presentation, a client should consider whether it is suitable for their particular circumstances and if necessary, seek professional advice

Information contained in this presentation is based on data that BPI Wealth considers reliable, but BPI Wealth does not represent that it is accurate or complete, and it should not be relied upon as such

Investment or participation in any BPI Unit Investment Trust Funds is subject to risk and possible loss of principal, and is not insured by the Philippine Deposit Insurance Corporation (Past performance is not indicative of future performance Investment products are not bank deposits, nor obligations, nor are guaranteed, nor issued, nor insured by BPI Losses, if any, shall be for the account and risk of Trustor/Participant The value of the investment can go up or down The investment, upon redemption, may be worth more or worth much less than the original amount invested





# Thank you





Proprietary & Confidential

# Let's discuss.



### Zalamea Who we are





• We are the leading actuarial firm whose focus is on employee benefits with over 50 years of experience.

• In recent years, Zalamea has heavily invested in cloud technology to offer benefits administration which include HR management, payroll, timekeeping, savings & loans and ledgering of defined contribution retirement plans.

### Zalamea **Roles & Responsibilities**

We administer individual ledgers to keep track of both employee and employer contributions and earnings. Each employee is provided an online account through which they can view monthly statements and keep track of contributions plus earnings.





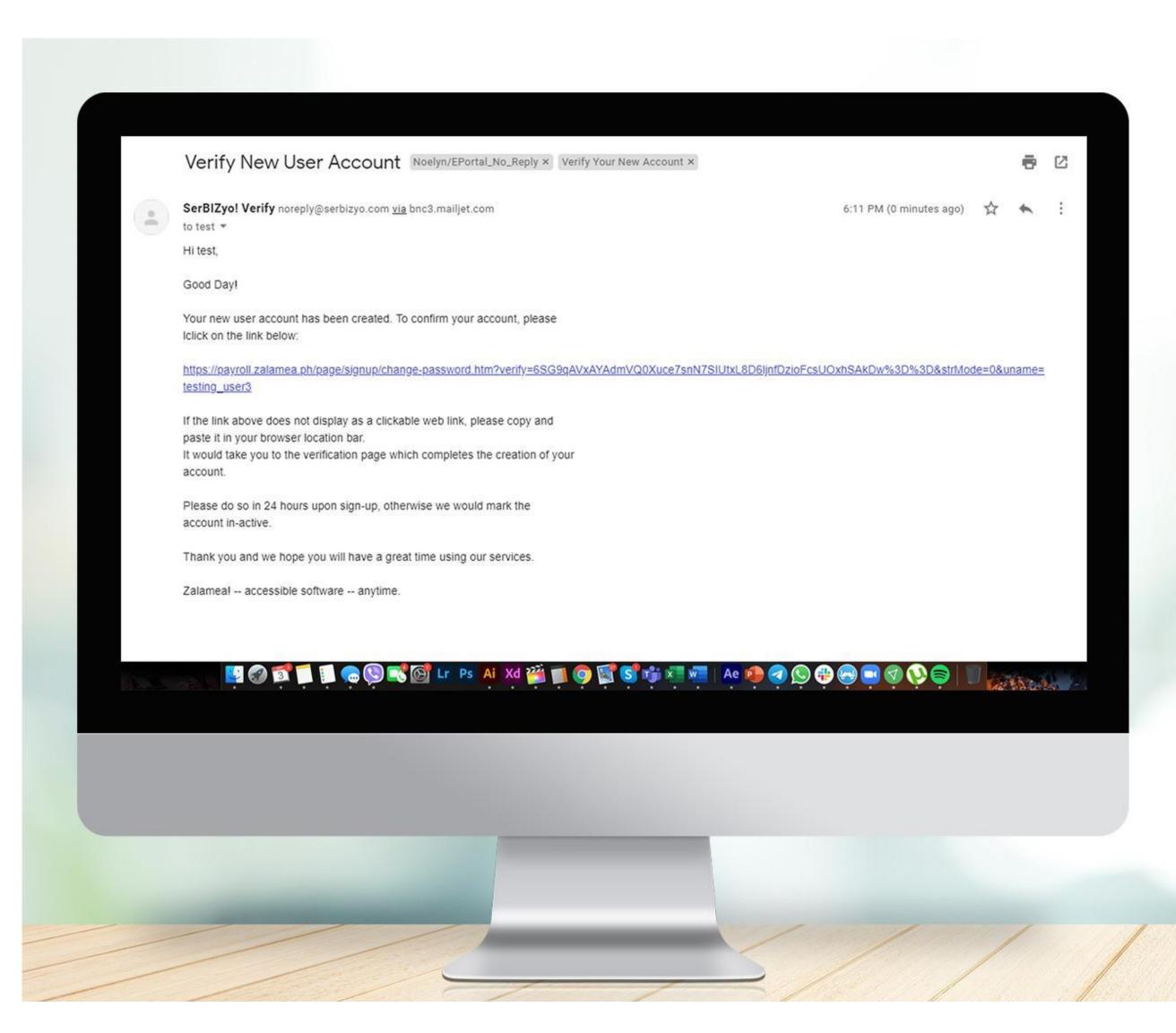
Zalamea's retirement admin platform provides quick access to important information when it comes to your Defined Contribution plan, such as:

- Maintaining individual records
- Posting and reconciling contributions with the balances from the trustee or fund manager
- Calculation and distribution of the fund earnings on a monthly, quarterly, or annual basis





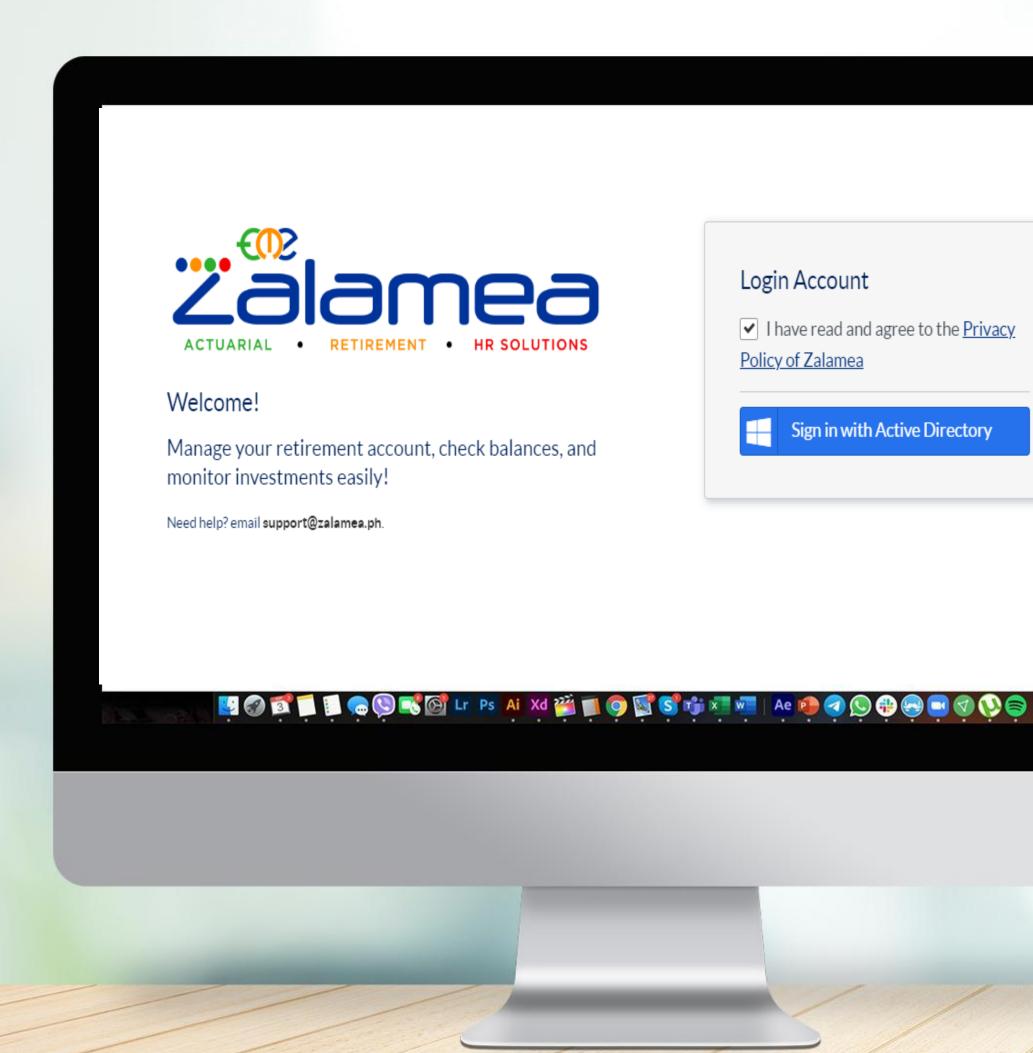
# Registration





Employees will receive the Single Sign On Registration email.

Click Login to access the portal.





✓ I have read and agree to the <u>Privacy</u>

Sign in with Active Directory

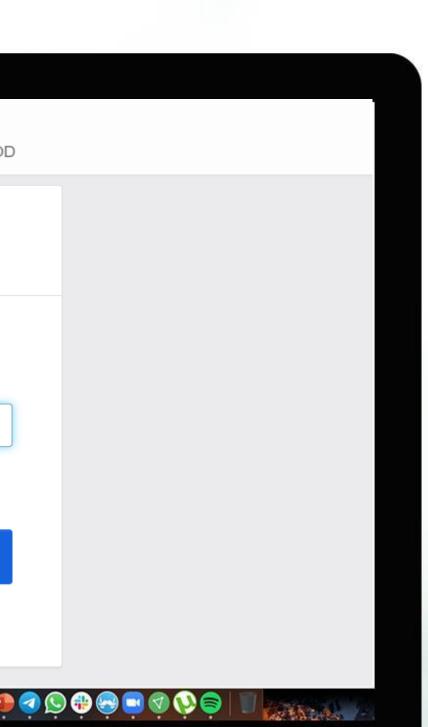
### Click "Sign in with Active Directory".





Connecting to 🗔 Sign in with your account to access Zalamea PROD
S&P Global
Sign In Email Address
Keep me signed in
Next Help
📑 🚱 Lr Ps Ai Xd 🎬 📑 🌍 🛒 S 👘 📰 👼   Ae 👰





Please ensure you are logged in through your @spglobal.com ID to log into the Zalamea Portal.







Employee Dashboard shows the overview of the Employee Balances and Vested Benefit.







	Mr Juan Cruz 👻	S
VESTED BALANCES PhP 244,232.17 (Vested balances are subject to final calculation upon separation)		
ACCUMULATED GAIN/(LOSS) PhP 26.985.09		



# Thank you









# Sample Scenarios and FAQs





# Scenario

For a new team member who is 30 years of age with a monthly basic salary of PHP50,000, the following illustrates his / her pension fund growth based on salary growth and interest income of 5% p.a.

Age	Years of Service	Monthly Basic Salary	Employer Fund Amount	Benefit Payable upon Separation
30	0	50 K	30 K	0
35	5	65 K	230 K	115 K
40	10	85 K	540 K	540 K
45	15	105 K	1.00 M	1.00 M
50	20	135 K	1.70 M	1.70 M
55	25	170 K	2.65 M	2.65 M
60	30	205 K	3.70 M	3.70 M



Ior



# When can I start making contributions? • All regular / regularized employees by 1 June 2023 may start

immediately.

# How can when can I change my contribution? Members can amend contributions and nominations during enrollment. There after changes can be made once a year

during the specified time frame.





# Do I have to contribute to the plan?

- All contributions are 100% voluntary.
- Contributions are capped at 60% of total net salary.
- Contributions will automatically cease when there is insufficient salary to deduct the funds (i.e. less than 40% of your total net salary).

both the employer and employee contributions.



<u>What's the advantage over a regular savings account?</u> • Funds are managed by a Professional Fund Manager to manage



# Can I withdraw my funds?

- separation.
- Employee contributions can be fully withdrawn during the enrollment cycle.

# <u>What happens if I leave before 5 years?</u>

- You will be entitled to 100% of your voluntary contributions (including any gains / losses).
- table.



• Employer contributions can only be withdrawn upon retirement or

• All employer contributions will be subject to the plan rules vesting



# How can I keep track of my account?

- You may view your pension account and updated balances through the online portal provided by Zalamea.
- Nominate contribution amount, beneficiaries and voluntary withdrawals

# Are investment earning guaranteed?

• Investment in general assume some degree of risk for an expected return. The returns are not guaranteed and may fluctuate according to market conditions. Your pension fund will be managed by the Trustee (BPI Wealth) to ensure it is expertly managed.











# QUESTIONS?

523

11

in

2

P E P

2

SAP -

EEE



# APPENDIX



Proprietary & Confidential



## **Trusteeship and Fund Management** Roles and Responsibilities

# <u>TRUSTEE</u>

- Receive contributions to the pension fund
- Process employee benefit payments based on plan rules and benefit calculation from plan administrator
- Monitor the expenses of the fund and maintain bank account and transaction records
- Process regulatory requirements related to the fund



# FUND MANAGER

- Manage the investment of the fund assets
- Determine periodic income and ROI of the Fund
- Provide periodic report and attribution analysis on the fund's investment performance
- Present fund's investment performance
- Recommend recalibration in the investment policy based on market outlook and emerging market trends





# **Investment Management Devision**

More than 200 years o management

- With 50 investment professionals, the Division boasts of the largest team of experienced investment managers and analysts exercising a strict multi-strategy orientation
- Supported by a robust research team composed of investment and credit analysts who support in making wellinformed investment decisions



### More than 200 years of combined experience in investment



# **PH Fixed Income Investment Process**

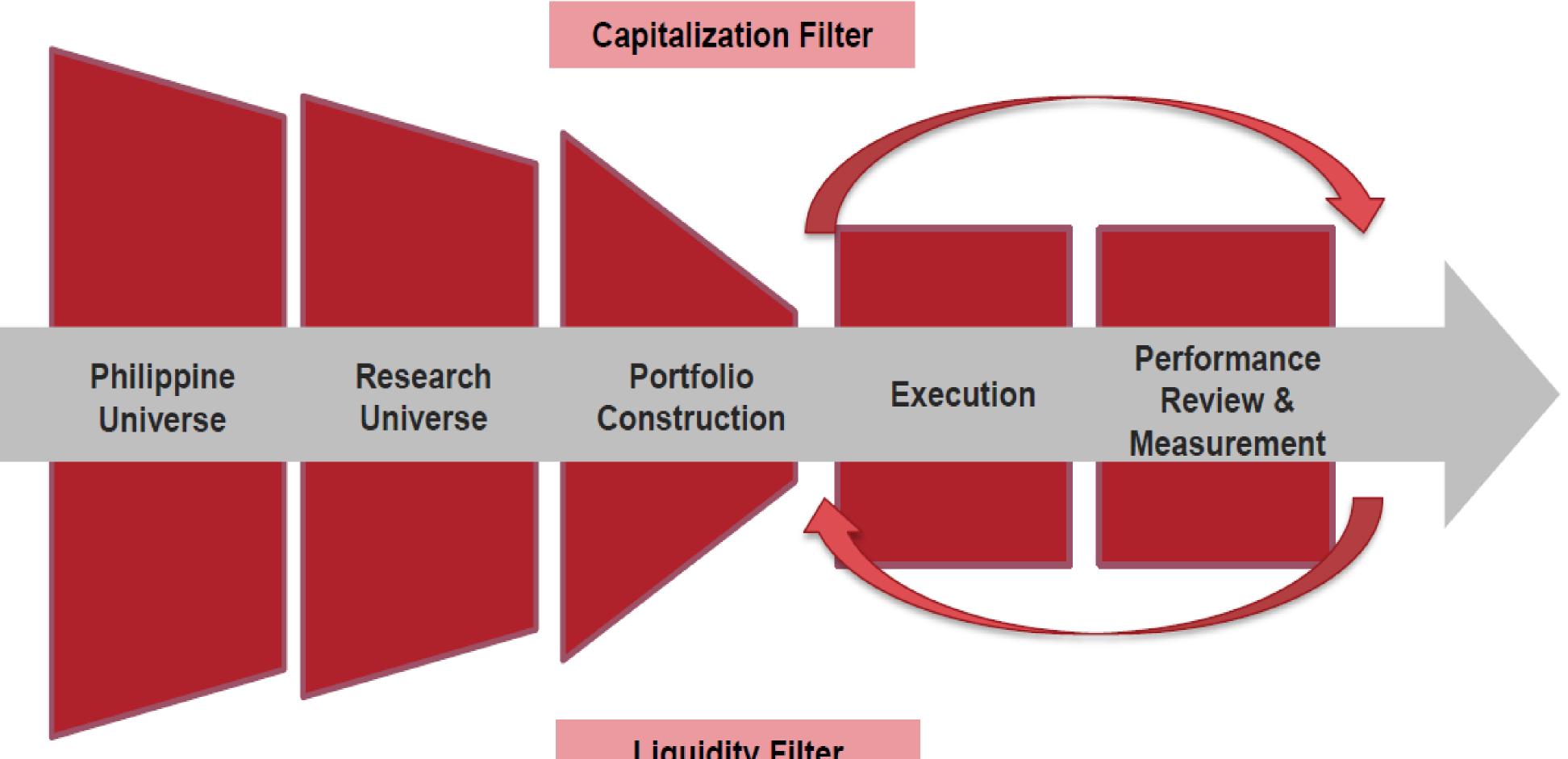
Fundamental Analysis	Fund Allocation	2	Portfolio Construction	3	Implementation	4	Feedback	5
Top-Down Approach (Sovereign Risk): • Macro outlook • Technical outlook • Valuations	Marketometer: • Underweight • Small Underweight	/eight	Sovereign Exposure: • Yield Curve Position • Duration Target		Best Execution	l	Performance Measurement & Reporting: • Return vs. B	M
<ul> <li>Currency</li> <li>Bottom-Up Approach</li> <li>(Credit Risk):</li> <li>Financial</li> <li>Condition</li> <li>Business Risk</li> </ul>	<ul> <li>Neutral</li> <li>Small Overweight</li> <li>Overweight</li> </ul> BPI Credit		Credit: • Weight in BM • Yield pick-up		Risk Analysis and Control • Duration tilt • Group limits • Investment		Performance     Attribution	
<ul> <li>Management &amp; Strategy</li> </ul>	Accreditation Proce	ess			Guidelines			

Risk analysis: Interest rate, liquidity, credit, and operational





# **PH Equity Investment Process**





Liquidity Filter

# Why BPI Wealth?



**Stand Alone Trust Corporation** 

Widest Selection of Products

In-depth Research

Access to Offshore Funds

**Excellent Client Servicing** 

Aon Insurance and Reinsurance Brokers Phils Inc. 8th Floor Ayala North Exchange Tower One 6796 Ayala Avenue corner Salcedo Street Legaspi Village, Makati City 1229

### www.aon.com

Registered office: 8th Floor Ayala North Exchange Tower One, 6796 Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City 1229

© Copyright Aon Insurance and Reinsurance Brokers Phils Inc. 2023. All rights reserved.

Unless we provide express prior written consent no part of this report should be reproduced, distributed or communicated to anyone else and, in providing this report, we do not accept or assume any responsibility for any other purpose or to anyone other than the addressee(s) of this report.



